

Making IT Look Easy

A collection of NinjaOne
customer success stories

vetcors



PATRA

FLASH

ninjaOne®





When *IT works* better, *everyone works* better

The best IT teams make it look easy: endpoints stay secure, patches deploy on time, and growth happens without disruption. But behind the scenes, achieving this control requires the right foundation.

The organizations in this anthology rejected complexity. Some scaled rapidly, others improved security and compliance, and many replaced disconnected tools with a unified approach. They chose the NinjaOne platform to bring together endpoint management, autonomous patching, backup, and remote access into one easy-to-use platform.

Stories of scale



Growth is exciting but often brings more tickets, endpoints, and risks. These organizations prove you can scale operations without adding headcount.

Vetcor

Hypergrowth, simplified

[Vetcor](#) manages veterinary practices across North America, and its IT footprint is massive. With more than **15,000 endpoints** spread across hundreds of locations, the team needed consistency, automation, and visibility.

Before NinjaOne, Vetcor used 10-15 tools, with patch management consuming dozens of hours monthly and onboarding taking weeks. After unifying IT, onboarding dropped to one day, and the team saved 40-50 hours per month through autonomous patching. Vetcor now supports about 1,500 endpoints per technician while maintaining high-quality support, demonstrating that efficient IT enables sustainable growth.

40-50

hours per months
saved through
autonomous patching

—
vetcor

Stories of scale



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Patra

Eliminating the workload of 18 technicians

[Patra](#) delivers insurance outsourcing services at scale, which means its IT team must support thousands of endpoints across a distributed workforce.

The company migrated **6,000 endpoints** to NinjaOne in 30 days. **Automation replaced over 100 hours of manual work monthly**—the equivalent of 18 technicians—freeing IT to focus on strategic projects without adding staff.

“The exciting thing about NinjaOne is that it is a one-stop shop. We can do desktop management, remote management, software deployment, and patch management. Plus, everything is in one dashboard. That is amazing for us,” said John Kavanti, Global Director of IT Operations at Patra.

100

hours of manual work
monthly, replaced by
automation

PATRA

Stories of scale



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Executech

Sustainable MSP growth through automation

As a fast-growing managed service provider (MSP), [Executech](#) needed a platform that could scale across growing endpoints while maintaining high compliance standards, including FedRAMP requirements for public-sector customers.

The team migrated 30,000 agents in three months with NinjaOne. **Patch compliance improved by 42%.** Today, a single engineer can comfortably manage 5,000 endpoints in central services.

Importantly, Executech can add new customers without increasing staff, enabling profitable growth. Automation handles repetitive tasks, boosting efficiency and letting the team focus on higher-value services and personalized customer attention.

42%

improved patch
compliance



“

We wanted a tool that was FedRAMP-compliant and already making its way through the FedRAMP® marketplace. NinjaOne gave us confidence we could serve our PubSec customers without needing a separate platform.”

JAMES WRIGHT

Chief Technology Officer



Saved time and faster work



Time is one of IT's most limited resources. These teams got it back through smarter automation and unified visibility.

Kansas City

From 72-hour patch cycles to minutes

[Kansas City](#) manages more than 5,000 endpoints across public services. Patch management used to take up to 72 hours per cycle and required significant manual effort.

With NinjaOne, patch cycles that once took days no finish in minutes, enabling faster threat response. Centralized visibility provides real-time risk insights. Removing Manual Vulnerability scans saves a full day weekly, resulting in over **\$200,000 in annual IT cost savings for KC.**

\$200K

annual IT cost
savings



Saved time and faster work



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These teams got it back through smarter automation and unified visibility.

Carahsoft

60+ hours back every month

[Carahsoft](#) operates in a highly regulated environment serving public sector customers. The IT team needed an endpoint management platform that was both secure and efficient.

NinjaOne was deployed in one week, with automation delivering value quickly. Help desk and patch management teams **reclaim over 60 hours monthly** and save more than 10 minutes per deployment.

“We leverage NinjaOne to help us in our security posture and we’re able to successfully achieve complete adherence to the strictest public sector compliance frameworks,” said Michael Moore, CIO.

+60h

reclaimed monthly by
help desk and patch
management teams

—
carahsoft

Saved time and faster work



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Flash

Hundreds of hours saved per deployment

[Flash](#) supports more than **20,000 kiosks** across 16,000+ locations worldwide. When your business depends on uptime, every minute matters.

Automation with NinjaOne saves hundreds of hours during each software deployment at Flash. Real-time monitoring and remote access cut downtime and prevent costly technician visits, protecting revenue.

For a business operating on a global scale, automation isn't a convenience. It's a competitive advantage.

Hundreds

of hours saved
per deployment
with automation

FLASH

“

Automation saves us hundreds of hours per software deployment, which would previously have been lost to manual work.”

JOHN DURHAM

Product Manager at Flash

FLASH

Stronger security and compliance



Security and resilience are not optional. These organizations strengthened their posture while simplifying operations.

Great Plains Bank

Fewer tools, stronger security

[Great Plains Bank](#) needed to improve its security posture while managing costs and complexity.

By consolidating three tools into NinajOne, the team gained unified visibility and autonomous patch management. This streamlined operations and avoided hiring two additional full-time technicians, cutting costs and improving efficiency.

The result? **Better patching and stronger security without increasing IT budget.**

**Better
patching,
stronger
security**



Great Plains Bank

“

In switching to NinjaOne, we eliminated the need for [three] other tools and enhanced our overall security posture.”

NICK LENIUS

VP of Technology at Great Plains Bank



Great Plains Bank

Stronger security and compliance



Security and resilience are not optional. These organizations strengthened their posture while simplifying operations.

Major League Baseball

72x faster endpoint management

An [MLB organization](#) struggled with a slow, unreliable endpoint management tool. Performance delays impacted productivity and response times.

After switching to NinjaOne, endpoint management became 72x faster, enabling quicker operations and response times essential for high-profile activities and lowering downtime risk. Speed and reliability make a big difference when endpoint management is unified.

72x

faster endpoint
management



Major League Baseball

Stronger security and compliance



Security and resilience are not optional. These organizations strengthened their posture while simplifying operations.

Team Logic IT

100,000+ endpoints secured

[TeamLogic IT](#) migrated 100,000+ devices when they switched to NinjaOne. The decision to standardize was driven by scalability, security, and the desire for modern SaaS architecture.

With NinjaOne, TeamLogic IT has a scalable, secure foundation supporting growth without added operational risk.

“If you look at how it’s built, NinjaOne doesn’t have all the code bloat that some of the other applications on the market have. NinjaOne is built with security and scalability in mind,” said President & COO Dan Shapero.

100K

devices migrated when
switching to NinjaOne



Across every industry we explore, the impact is consistent

Veterinary networks. Banks. MSPs. Global kiosk providers. Public sector resellers. Professional sports organizations.

Though their missions and pressures differ, the pattern is clear: unified IT stops firefighting, tool switching, and late nights chasing patch failures or preparing compliance reports. Instead, they regain time, gain control, and build trusted systems. Growth feels manageable, security stable, and compliance achievable.

These organizations didn't just replace software; they transformed IT management, and they made it look easy.

Learn more at ninjaone.com

ninjaOne[®]

